# Presentation on International Agreements

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#### NASA International Cooperation

- Since its inception in 1958, NASA has had a broad program of international cooperation involving over 4000 agreements with over 100 nations and international organizations
- NASA has cooperative projects in every region of the world
- Every NASA Enterprise has international partnerships
- NASA follows foreign policy guidance from the Department of State and the National Security Council

### Why International Cooperation?

- The National Aeronautics and Space Act of 1958 directs NASA to conduct its activities so as to "contribute materially to...cooperation by the United States with other nations."
- Benefits of international Cooperation
  - Pooling of financial resources
  - Access to foreign capabilities or geography
    - Adds unique capability and/or expertise
    - Increases mission flight opportunities
    - Enhances the scientific return
- Promotion of foreign policy interests

#### Challenges to Cooperation

- Management Complexity
  - Decision-making is more complex
  - Communications difficulties
  - Differing specifications, standards and assumptions
- Technical and Programmatic Risk
  - Interdependence -- the "critical path" issue
  - Interfaces are difficult to manage at a distance; it's harder to monitor progress and get early warning of problems
- Political Risk
  - Budgetary and bureaucratic uncertainties
  - Potential linkage to political activities or economic problems

#### How is Cooperation Identified?

- Cooperation can develop through a variety of mechanisms:
  - Established competitive mechanisms (Announcements of Opportunity, NASA Research Announcements)
  - Established consultation mechanisms -- bilateral or multilateral, long-term or short-term focused effort
  - Scientist-to-scientist cooperation
  - Inquiries from a potential partner
  - Top-down direction (from Administration or Administrator)

# NASA's Guidelines for International Cooperation

- Project is mutually beneficial, has scientific and technical merit, and meets NASA's programmatic objectives
- Each Partner funds its respective contributions, but contributions need not be equivalent
- Partners are generally government agencies due to the level of investment and legal requirements
- Project structured to establish clearly defined and distinct managerial and technical interfaces to minimize complexity

# NASA's Guidelines for International Cooperation

- Project structured to protect against unwarranted technology transfer and take into account industrial competitiveness
- Project demonstrates a specific benefit to NASA (e.g., data, service, contribution to flight mission or operational infrastructure)
- No exchanges of funds
- No joint technology development
- Cooperation documented in a written, specific agreement

### Why Do We Need Agreements?

- International Agreements are tools that:
  - clarify responsibilities of the partners
  - confirm commitments
  - document the quid pro quo (benefits) of the cooperation
  - protect investment and interests, such as:
    - technical data rights
    - intellectual property rights
    - allocation of risk -- cross-waiver of liability
  - support import/export of technical data and goods
  - confirm arrangements to meet international obligations, such as:
    - UN Registration Convention
    - establishing "related entities"

#### Questions?

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